## **Customer Avatar Template**



Challenges, Fears, & Pain Points **Goals & Values** Goals: Challenges & Fears: Avatar image goes here Values: Pain Points: Name: Quote: Gender: Age: Marital Status: **Behavior & Attributes Media Diet** # of / Age of Children: Books / Magazines: Behavior: Location: Occupation / Job Title: Blogs / Websites: Conferences / Events: Annual Income: Attributes: Level of Education: Thought Leaders: Other / Notes: Other: